SIECZKOWSKA, S.M., PADILHA DE LIMA, A. SWINTON, P.A., DOLAN, E., ROSCHEL, H. and GUALANO, B. 2021. Health coaching strategies for weight loss: a systematic review and meta-analysis. *Advances in nutrition* [online], 12(4), pages 1449-1460. Available from: <u>https://doi.org/10.1093/advances/nmaa159</u>

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2021

This is a pre-copyedited, author-produced version of an article accepted for publication in Advances in Nutrition following peer review. The version of record SIECZKOWSKA, S.M., PADILHA DE LIMA, A. SWINTON, P.A., DOLAN, E., ROSCHEL, H. and GUALANO, B. 2021. Health coaching strategies for weight loss: a systematic review and meta-analysis. Advances in nutrition [online], 12(4), pages 1449-1460, is available online at: https://doi.org/10.1093/advances/nmaa159

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# Health coaching strategies for weight loss: a systematic review and meta-analysis

Short title: Health coaching strategies for weight loss

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Trial Registration: PROSPERO (CRD42020159023)

Funding: FAPESP and CAPES.

**Conflict of interest:** The authors have nothing to disclose.

**Data Share Statement**: Data described in the manuscript, the code book, and analytic code will be made available upon reasonable request.

Word Count: 4240

Number of figures: 3

Number of tables: 2

# List of abbreviations:

95% CrIs : Credible intervals

ES: Effect size (ES)

GRADE: Grading of Recommendations, Assessment, Development and Evaluation

MCA: Multiple correspondence analysis

PICOS: Population, intervention, comparator, outcomes and study design

PRISMA: Preferred reporting items for Systematic Reviews and Meta-Analyses

PROSPERO: Prospective Register of Systematic Reviews

RCT: Randomized controlled trial

ROB: Risk of bias

VHL: Virtual Health Library

#### 1 Abstract

2 Health coaching has emerged as a potential supporting tool for health professionals to overcome behavioural barriers, but its efficacy in weight management remains unclear. 3 4 We conducted a systematic review and meta-analysis to synthesize and evaluate the quality of evidence supporting the use of self-reported health coaching for weight loss. 5 Seven electronic databases (PubMed, Web of Science, Scopus, Cochrane, Psyinfo, VHL, 6 7 and Scielo) were independently searched from inception to May 2020. This review was conducted in accordance with PRISMA guidelines and quality of evidence was assessed 8 using GRADE recommendations. Any study that investigated a self-reported health 9 10 coaching intervention with the goal of inducing weight loss in individuals of any age, health or training status was considered for inclusion. Quantitative data were analysed 11 using multi-level hierarchical meta-regression models conducted within a Bayesian 12 framework. Six hundred and fifty-three studies were screened and 38 were selected for 13 inclusion. The quality of evidence supporting outcomes based on the entire evidence base 14 15 was very low and studies were deemed to have high risk of bias. Meta-analysis of controlled studies provided evidence of an effect favouring coaching compared to usual 16 care, but was trivial in magnitude (ES<sub>0.5</sub>: -0.09; 95%CrI: -0.17, -0.02). The multilevel 17 18 extension of Egger's regression-intercept test indicated the existence of publication bias, 19 while a sensitivity analysis based only on those studies deemed to be of high-quality 20 provided no evidence of an effect of coaching on weight loss (ES<sub>0.5</sub>: -0.04; 95%CrI: -0.12, 0.09). Considered collectively, the results of this investigation indicate that the 21 22 available evidence is not of sufficient quality to support the use of self-reported health 23 coaching as a health care intervention for weight loss.

Key-words: behaviour change, weight-loss, health coaching, weight, BMI, waist
circumference.

# 27 Introduction

28 The quest for effective treatment and management strategies is an everlasting issue in obesity and overweight care. Despite the plethora of studies supporting lifestyle changes 29 30 (*i.e.*, physical activity and dietary habits) for excessive weight management (1,2), longterm sustainability of behaviour changes are problematic (3), and often result in 31 significant weight regain and health impairment (4,5). Counselling approaches and 32 33 integrative theories of behavioural change, such as motivational interviewing and the transtheoretical model, are often used to facilitate longer term lifestyle changes and are 34 well-supported by the available evidence base (6-8). More recently, health coaching has 35 also emerged as a supporting tool for health professionals to overcome behavioural 36 barriers (9–11). Whilst no consensual definition exists, health coaching is considered to 37 be a goal-oriented, client-centred partnership focused on health and based on a process of 38 enlightenment and empowerment of the client (12,13). The use of health coaching is 39 widespread and appears to be ever-increasing. Indeed, a study commissioned by the 40 41 International Coaching Federation in 2016 reported that the total number of professional 42 coach practitioners worldwide is approximately 53,300, with most of these located in higher-income regions, and that the U.S. estimated market value for personal coaching 43 44 was \$1.02 billion (14).

The term health coaching is often used to describe activities usually associated with other health care practitioners, including nutritionists, fitness trainers, behavioural counsellors, and/or behavioural therapists, all of whom are trained in the delivery of well-established, evidence-based interventions that are known to promote health related benefits, including weight loss (8,15,16). However, despite the rapid expansion of a health coaching industry in recent years, there has been no synthesis of the scientific evidence to determine exactly how coaches are implementing their interventions in practice, nor whether there is

scientific support for its use either as an adjunct or a main therapy in weight management. 52 53 In this scenario, it is important to identify what has actually been done under the rubric of "health coaching" and whether this has been effective. As an intervention model that 54 intends to hold its own episteme (e.g., theoretical background, implementation 55 techniques, clinical tools and approaches, professional training and certification 56 programs), health coaching should be subject to the same level of scientific scrutiny as 57 all other health care interventions. Accordingly, the aim of the current investigation was 58 to synthesize and evaluate the quality of evidence supporting the use of self-reported 59 health coaching for weight loss. 60

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# 62 Methods

Quality of evidence was determined using the Grading of Recommendations, 63 Assessment, Development and Evaluation (GRADE) approach. The evidence base for 64 assessment of these domains was selected during a systematic literature search, the 65 protocol for which was designed in accordance with PRISMA guidelines. This systematic 66 review was registered in the International Prospective Register of Systematic Reviews 67 (PROSPERO - CRD42020159023). The inclusion and exclusion criteria were assigned 68 69 according to the population, intervention, comparator, outcomes and study design (PICOS). To better capture the features and outcomes of this intervention in its 70 miscellanea, we reviewed all studies that were self-defined as health coaching. 71

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# 73 Eligibility criteria

*Population*: Individuals of any age, health, or training status, who had a goal of
weight loss.

• *Intervention*: Health coaching, lifestyle coaching or any type of coaching with the goal of inducing weight loss. Given the lack of a consensual definition of health coaching, and to better capture all the possible ways this intervention has been employed in literature, we included any study described as "coaching" by the authors. No restrictions on intervention duration was placed.

*Comparator*: Both controlled and uncontrolled interventions were considered for
 inclusion, with comparators comprising usual care.

Outcomes: Body mass (kg), body mass index (kg·m<sup>-2</sup>) and/or waist circumference
(cm).

Study Design: Any study design that comprised a coaching intervention for
 weight loss with relevant outcomes assessed pre and post intervention was considered for
 inclusion.

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# 89 Search Strategy, Study Selection and Data Extraction

90 Seven electronic databases (PubMed, Web of Science, Scopus, Cochrane, Psyinfo, VHL, and Scielo) were independently searched by two members of the review team, with no 91 restrictions placed on date or language. The search terms and descriptors used were 92 related to health coaching ("motivational interviewing based health coaching" OR 93 "lifestyle coaching" OR "health coaching" OR "dietary coaching" OR "nutrition 94 coaching" OR "weight loss coaching" OR "physical coaching" OR "coaching 95 intervention") and study design ("randomized clinical trial" OR "randomized controlled 96 trial" OR "nonrandomized controlled trial" OR "clinical trial" OR "before-after trial" OR 97 "crossover Trial"). The searches were conducted in June of 2020, using the search strategy 98 presented in the supplemental file 1. All articles identified in the search strategy were 99 screened using a 2-stage strategy, namely 1) Title and abstract screen and 2) Full text 100

review and any discrepancies were resolved through discussion, or third-party mediation, if required. To identify other relevant study data, we also screened reference lists of primary studies included and review articles. Data were extracted using a pre-piloted spreadsheet and independently verified by a second member of the review team. Study authors were contacted to request additional or missing data if required; the authors were given one month to respond. If the authors of the studies with missing outcome data did not respond, the articles were not considered further.

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# 109 Assessment of evidence quality

110 The primary outcome of this review was the quality of the evidence base as a whole. This was supported by the results from three statistical analysis models. The first of these 111 112 estimated the influence of coaching on weight loss using controlled intervention trials only. Two secondary analyses were also conducted, namely the influence of coaching on 113 weight loss using all trials that included a pre-post measure (controlled and uncontrolled) 114 and a sensitivity analysis based only on those studies deemed to be of high quality. The 115 116 quality of each of these outcomes was ascertained using a strategy based on the recommendations of the Grading of Recommendations Assessment Development and 117 118 Evaluation (GRADE) working group (17) in accordance with 8 separate domains. Potential downgrading factors included risk of bias, indirectness, inconsistency, 119 imprecision or the presence of publication bias, while potential upgrading factors 120 included the presence of large-effects, evidence of dose-response and the presence of 121 plausible residual confounding factors. Starting quality level was ranked as high for 122 randomized controlled trials, moderate for nonrandomized controlled trials, and low for 123 uncontrolled trials. Risk of bias (ROB) was independently appraised for each individual 124 study by 2 reviewers, using the Cochrane Collaboration Risk of Bias tool (18). The tool 125

evaluated studies according to 7 domains, namely random sequence generation; 126 127 allocation concealment; participant blinding; evaluator blinding; incomplete outcomes; selective reporting and other biases, which we defined as the lack of use of intention to 128 treat analyses and appropriateness of the statistical analyses undertaken. Studies were 129 assigned either 0 (low ROB); 1 (unclear ROB) or 2 (high ROB) points for each of these 130 domains, and the overall risk of bias was based on the cumulative points awarded to each 131 132 individual study outcome and within the following categories: low ROB <4; moderate ROB 5-9; and high ROB 10-16. The quality rating for studies deemed to have a moderate 133 ROB were downgraded one level, while studies with a high ROB were downgraded by 134 135 two levels. Indirectness of evidence was ascertained based on 4 questions that we considered key to the quality of these particular studies, namely 1) Was the intervention 136 delivered by health professionals (e.g., nurses, psychologists, dietitians, health 137 counsellors, exercise trainers, or graduate students in any health area)? 2) Were the health 138 coaches specifically trained in the delivery of this intervention? 3) Was the intervention 139 described in sufficient detail to allow replication? And 4) In addition to weight loss, did 140 the authors report changes in target behaviour (e.g., modifications in diet or physical 141 142 activity levels)? Studies were downgraded a quality level if the answer to any of these 143 questions was no, and were downgraded 2 quality levels if 2 or more questions were answered no. Both ROB and directness were initially assessed at the level of the 144 individual study, and the median ratings were used to describe the evidence base as a 145 146 whole, whereas the median ratings for each study included in each individual statistical analysis were used to describe the quality of that outcome. Inconsistency was ascertained 147 using the meta-analysis results, and was based on visual inspection of effect size 148 estimates, whether or not confidence intervals overlapped, and on statistical tests for 149 heterogeneity (described below in the data analysis section). Imprecision was judged 150

based on the number of outcomes available (with any analysis for which <3 independent outcomes were available downgraded) and on visual analysis of the width of the confidence intervals. **Publication bias** was assessed using Egger's regression-intercept test (described below in the data analysis section) along with visual inspection of funnel plots.

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#### **157 Data Analysis**

Data were extracted from studies comprising both between- and within-group designs. 158 Pairwise effect sizes were calculated by dividing mean differences by pooled standard 159 160 deviations. At the study level, variance of effect sizes were calculated according to standard distributional assumptions (19). All meta-analyses were conducted within a 161 Bayesian framework enabling interpretation with subjective probabilities. Three-level 162 163 hierarchical models were conducted to account for covariance between multiple outcomes presented in the same study, as described elsewhere (20). Inferences from all analyses 164 were performed on posterior samples generated using Hamiltonian Markov Chain Monte 165 Carlo method and through the use of Bayesian 95% credible intervals (CrIs) constructed 166 167 to enable probabilistic interpretations of parameter values. Interpretations were based on 168 visual inspection of the posterior sample, the median value ( $ES_{0.5}$ : 0.5 – quantile) and 95%CrIs. Cohen's standard threshold values (21) of 0.2, 0.5, and 0.8 were used to 169 describe effect sizes as small, moderate and large, with values between 0 and 0.2 170 described as trivial. Analyses were performed using the R wrapper package brms, which 171 interfaced with Stan to perform sampling (22). Convergence of parameter estimates was 172 obtained for all models with Gelman-Rubin R-hat values below 1.1 (23). Assessment of 173 publication bias was made using a multilevel extension of Egger's regression-intercept 174 test with effect sizes regressed on the inverse of standard errors (24). To describe 175

underlying structure in research quality, multiple correspondence analysis (MCA) was
conducted. The MCA results were used to identify percentage contribution to the
dimensions constructed. MCA analysis was completed using the FactoMineR package
(25).

180

181 **Results:** 

# **182** Description of included studies

The search strategy resulted in 1291 manuscripts, and 38 of these were selected for 183 inclusion in the review (see Figure 1 for search flow diagram). In relation to study design, 184 185 the included studies comprised 21 randomized controlled trials, 5 randomized noncontrolled trials, 4 non-randomized controlled trials, 7 single-group trials and 1 case 186 study. The included studies comprised 10717 individuals: 34 studies with males and 187 females, 2 studies with males only (26,27), 1 study with females only (28), and 1 study 188 which did not specify (29). Two studies were conducted with individuals aged <18 years 189 (30,31) and all others studies were conducted with individuals aged 18-65 years. Thirty-190 five of the 38 included studies investigated populations with obesity and/or 191 192 cardiometabolic conditions, one investigated patients with chronic kidney disease, while 193 the remaining two studies investigated patients with cancer (32). Twenty-one studies had a primary goal of inducing weight loss, while this was considered a secondary outcome 194 in the remaining 17 studies. The frequency (twice weekly – once per month) and duration 195 (6 - 72 weeks) of the interventions varied widely. Details of the coaching interventions 196 are summarized in Table 1. 197

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# 201 Analysis of evidence quality

Analysis of quality based on the entire evidence base (n = 38) was ascertained at the individual study level, and according to study design, risk of bias and indirectness. This assessment indicated that 57.9% of the studies were of very low quality, 13.1% low quality, 7.9% moderate quality and 21.0% high quality.

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#### 207 Meta-analysis

Of the 38 studies included in the review, 12 studies had insufficient data to warrant 208 inclusion in the meta-analysis (e.g., data were reported as % change only or without an 209 210 estimate of variation). The primary meta-analysis was completed on 16 controlled studies comprising 47 outcomes from a total of 2501 participants (overall n = 156; range: 10 to 211 763) allocated to coaching interventions and a total of 1729 participants (overall n = 108; 212 range: 10 to 360) allocated to usual care. The analyses indicated a trivial effect favouring 213 coaching compared to usual care (ES<sub>0.5</sub>: -0.09; 95%CrI: -0.17, -0.02;  $\tau_{0.5}$ : 0.11; 95%CrI: 214 0.05 – 0.21; ICC: 0.04; 95%CrI: 0.00, 0.45; Figure 2). However, the probability that the 215 216 pooled effect in favour of coaching could be classified as small or beyond was very low 217  $(d \le -0.2; P$ -value: 0.007) and classified as medium or beyond was effectually zero  $(d \le -0.2; P$ -value: 0.007) and classified as medium or beyond was effectually zero (d \le -0.2; P-value: 0.007) and classified as medium or beyond was effectually zero (d \le -0.2; P-value: 0.007) and classified as medium or beyond was effectually zero (d \le -0.2; P-value: 0.007) and classified as medium or beyond was effectually zero (d \le -0.2; P-value: 0.007) and classified as medium or beyond was effectually zero (d \le -0.2; P-value: 0.007) and classified as medium or beyond was effectually zero (d \le -0.2; P-value: 0.007) and classified as medium or beyond was effectually zero (d \le -0.2; P-value: 0.007) and classified as medium or beyond was effectually zero (d \le -0.2; P-value: 0.007) and classified as medium or beyond was effectually zero (d \le -0.2; P-value: 0.007) and classified as medium or beyond was effectually zero (d \le -0.2; P-value: 0.007) and classified as medium or beyond was effectually zero (d \le -0.2; P-value: 0.007) and classified as medium or beyond was effectually zero (d \le -0.2; P-value: 0.007) and classified as medium or beyond was effectually zero (d \le -0.2; P-value: 0.007) and classified as medium or beyond was effectually zero (d \le -0.2; P-value: 0.007) and classified as medium or beyond was effectually zero (d \le -0.2; P-value: 0.007) and classified as medium or beyond was effectually zero (d \le -0.2; P-value: 0.007) and classified as medium or beyond was effectually zero (d \le -0.2; P-value: 0.007) and classified as medium or beyond was effectually zero (d \le -0.2; P-value: 0.007) and classified as medium or beyond was effectually zero (d \le -0.2; P-value: 0.007) and classified as medium or beyond was effectually zero (d \le -0.2; P-value: 0.007) and classified as medium or beyond was effectually zero (d \le -0.2; P-value: 0.007) and classified as medium or beyond was effectually zero (d \le -0.2; P-value: 0.007) and classified as medium or beyond was effectually zero (d \le -0.2; P-value: 0.007) 218 0.5; P-value: <0.0001). The multilevel extension of Egger's regression-intercept test indicated the existence of asymmetry and publication bias with potential missing small 219 sample studies reporting effects sizes less favourable to coaching (Eggers<sub>0.5</sub>: -0.12; 220 95%CrI: -0.24, 0.00). Additionally, the analysis identified that studies categorized as very 221 low quality tended to generate larger effect sizes favouring coaching (ES<sub>0.5</sub>: -0.14; 222 95%CrI: -0.32, -0.01). The quality of evidence supporting this outcome was very low (see 223 
 Table 2). To investigate associations between intervention duration and pooled effect
 224 size, studies were split into short-term ( $\leq 12$  weeks, 16 outcomes) and long-term (>12 225

weeks, 31 outcomes). Results demonstrated similar pooled effect sizes across durations
with the median effect size difference between short- and long-term equal to ES<sub>0.5</sub>: 0.002;
95%CrI: -0.14, 0.16. A sensitivity analysis based on studies whereby weight loss was
described as the primary outcome showed similar results and did not meaningfully alter
data interpretation (data not shown).

A secondary analyses was conducted using pre-post data from all coaching interventions 231 232 (controlled and uncontrolled). This analysis was based on 26 studies comprising 77 outcomes from a total of 3601 participants (overall n: 139; range: 9 - 763). The results 233 also indicated a trivial effect similar to that identified using control group data favouring 234 235 coaching (ES<sub>0.5</sub>: -0.10; 95%CrI: -0.15, -0.05; τ<sub>0.5</sub>: 0.07; 95%CrI: 0.04, 0.13; ICC: 0.09; 95%CrI: 0.00, 0.34; Figure 3). The quality of evidence supporting this outcome was very 236 low (Table 2) and the probability that the pooled effect in favour of coaching could be 237 238 classified as small or beyond was effectively zero ( $d\leq-0.2$ ; P-value: <0.0001).

A final sensitivity analysis was completed with what was considered the most reliable 239 data which was from RCT's judged as high-quality, which was based on study design, 240 241 risk of bias and indirectness. This criterion was met by 5 studies and comprised 20 outcomes from a total of 554 participants (overall n = 111; range: 12 to 189) allocated to 242 243 coaching interventions and a total of 506 participants (average n = 101; range: 26 to 191) allocated to usual care. The pooled effect size demonstrated minimal evidence of any 244 effect (ES<sub>0.5</sub>: -0.04; 95%CrI: -0.12, 0.09;  $\tau_{0.5}$ : 0.04; 95%CrI: 0.00, 0.20; ICC: 0.22; 245 95%CrI: 0.00, 0.70). 246

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# 248 Discussion

The purpose of this investigation was to evaluate the quality of evidence supporting the use of self-reported health coaching for weight loss. Considered collectively, the available

studies had a high risk of bias, and evidence of publication bias favouring positive results 251 252 was observed. Information regarding the professional status and level of administrator training was scant, as were specific details regarding the coaching intervention itself. 253 From the meta-analyses, we identified a trivial effect from controlled studies favouring 254 the use of coaching for weight loss, but the quality of evidence supporting this finding 255 was very low. Lower quality studies were more likely to report results that favoured the 256 257 use of coaching over usual care, whereas studies deemed to be of high-quality showed no effect of health coaching on weight loss. Based on this objective assessment of study 258 parameters, combined with meta-analysis results, we conclude that the current evidence 259 260 base is not of sufficient quality to support the use of self-reported coaching as a health care intervention for weight loss. 261

Transparency in reporting is widely recognised as an important factor determining the 262 263 quality of studies, as it allows for a more complete evaluation of methodological appropriateness and the possibility for adequate replication (33). Published guidelines are 264 available that clearly define the parameters that should be described when reporting health 265 related research (34,35). including specific guidelines for psychological interventions 266 (36). The present systematic review indicates that these guidelines were not adequately 267 268 adhered to with most of the included studies deemed to be of high risk of bias, while the overall quality of evidence supporting effects reported was largely of low and very low-269 quality (~70%). Of particular concern was the lack of information on the professional 270 status and training level of those administering the health coaching intervention, along 271 with scant information on whether the intervention had an appreciable effect on the 272 intended behaviours. Without such information it remains difficult to evaluate the 273 appropriateness of health coaching, or indeed, what exactly it comprises. 274

An important limitation of the body of evidence is the lack of a consensual definition of 275 276 health coaching and how the practice differs from other lifestyle or behaviour change interventions. In the absence of a clearly-defined explanation of what distinguishes health 277 coaching from other models, we chose to select studies that were self-reported as health 278 coaching by their own authors. This approach allowed us to evaluate the actual 279 interventional features of self-reported health coaching in its miscellany. To advance this 280 281 research area and to develop the evidence base required to indicate whether or not the widespread public practice and implementation of health coaching interventions is 282 warranted, we recommend that a clear definition of health coaching is developed, along 283 284 with recommendations of the precise parameters that define what constitutes this intervention. 285

Most of the studies evaluated in this review described their intervention as being based 286 287 on one (27,30,37-55), or a combination of two or more (26,31,32,56-61) counselling approaches and theories of behavioural change, with motivational interviewing and the 288 transtheoretical model most frequently cited. Both of these theoretical models follow 289 clearly defined procedures (62,63) and are supported by extensive evidence bases (6–8). 290 Despite stating that interventions were underpinned by theory, the majority of studies did 291 292 not clearly establish how theory was implemented, or indeed, provide justification for such implementation and interpretation. One thing that is clear is that the adaptations 293 made do not appear to be fit for purpose. For example, a large body of research indicates 294 a favourable effect of motivational interviewing on weight loss (7,16,64,65), with meta-295 analytic results showing standardized effects to the order of approximately 0.5 - 0.7296 (16,64). In contrast, the current meta-analysis of all controlled studies estimated only a 297 trivial effect of health coaching over usual care, with ES<sub>0.5</sub>: -0.09; 95%CrI: -0.17, -0.02 298 (Figure 2), while analyses based only on high-quality studies indicated no effect of 299

coaching. In a previous review evaluating the effectiveness of motivational interviewing, 300 301 most studies reported specific training (13 of 15) and engagement metrics (11 of 15) (65). 302 Conversely, in our review, several studies (17 of 38) did not even report whether health coaching was able to modify behaviour, hampering firm conclusions of a cause-and-effect 303 relationship between potential lifestyle changes (e.g., diet and physical activity) and the 304 305 outcome (weight loss). Therefore, the discrepant results reported for the efficacy of health 306 coaching and other evidence-based health care interventions are not surprising, since these interventions fundamentally differ as regard to (at least) their scientific 307 implementation and appraisal. Therefore, while health coaching programs may have 308 309 incorporated a few practical and theoretical elements from other well-accepted counselling approaches and theories (e.g., motivational interviewing or the 310 transtheoretical model), it remains unclear i) how this reconciles as a reproducible, 311 312 coherent intervention in the clinical setting, and, more importantly, *ii*) to what extent this intervention can benefit patients. In order to eventually benefit from health coaching, 313 much more insights into essential elements of this intervention is needed. 314

315 At least for weight loss, it seems unlikely that such trivial effects found in the current 316 study would have any clinically relevant health benefits. It is also important to highlight 317 that the trustworthiness of these estimates is very low, as observed in our quality assessment. Indeed, when considering only those trials judged as high-quality (n = 5), 318 minimal evidence of an effect of health coaching was observed (ES<sub>0.5</sub>: -0.04; 95%CrI: -319 0.12, 0.09). The effects favouring health coaching found in higher quality studies were 320 321 even lower than those of poorer quality studies, evidencing a publication bias and further 322 undermining the confidence in the efficacy of this intervention.

323 This study has limitations. First, given the lack of a consensual definition of what 324 coaching is, we decided to review all studies self-reported as health coaching. Although this approach enabled us to thoroughly describe what has been done under the "rubric" of coaching (Table 1), it is possible that this review missed some studies that tested other similar interventions, but that were not identified as such by the authors. Second, health coaching may be potentially used in several health related contexts (e.g., wellness, disease prevention and management). Thus, the current conclusions should be restricted to the context of weight loss, which is one of the main goals of health coaching in clinical practice.

Based on this objective assessment of study parameters, combined with meta-analysis 332 results, we conclude that the current evidence base is not of sufficient quality to support 333 334 the use of self-reported coaching as a health care intervention for weight loss. Despite its wide-spread use, the practice of health coaching appears to lack its own episteme, and the 335 available scientific use does not support the use of self-reported health coaching strategies 336 337 for weight loss. We recommend that pending more precise definitions of what exactly health coaching constitutes, and the publication of higher quality research supporting its 338 use, self-reported health coaching strategies should be regulated to ensure evidence-based 339 340 and fit for purpose practice. As a research agenda, researchers should focus on i) reaching 341 consensus on what health coaching is and what is its guiding concepts; *ii*) better defining 342 and describing their coaching interventions; *iii*) properly training health professionals to deliver coaching interventions consistently; and iv) conducting pragmatic, randomized 343 controlled trials following CONSORT guidelines to test clinically significant outcomes. 344

345

# 346 **Contributors**

BG designed the study. SMS, APL and ED conducted the systematic review. PAS did the
meta-analysis. SMS, ED and HR wrote the first draft of the report. BG and HR revised
the manuscript. All authors read and approved the final version.

350

#### 351 Acknowledgments

352 Sofia Mendes Sieczkowska, Bruno Gualano and Eimear Dolan are supported by grants

from the Fundação de Amparo à Pesquisa do Estado de São Paulo (FAPESP;2019/15231-

4,2017/13552–2, 2019/05616-6). Alisson Padilha de Lima is supported by a grant from

355 the Coordenação de Aperfeiçoamento de Pessoal de Nível Superior (CAPES:

**356** 88887.473556/2020-00).

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Author (data)	n	Groups	Population	Sex	Type of coach	Behavior target	Guiding ConceptsBehavior targetIdentified		Duration (weeks)	Frequency of contact	Time* <sup>2</sup>
Yun et al.(66)	394	Health coaching + web group x web-only group x control group	Patients cancer survivors	₽8	Web-based program and health Coaching	Physical activity; weight and positive growth	NR	BMI	24	Twenty sessions	NR
Kelly et al.(60)	80	Coaching x control group	Patients with chronic kidney disease	<del>9</del> 8	Telephone-based health coaching	Diet	Behavior change, motivational interviewing	Weight, WC	24	Phase one ) Call every 2 w and 1 message per w/ Phase two) 1 message per week	NR
Kim et al. (67)	227	Coaching x aged matched control group	Patients with diabetes	₽ð	Virtual health coaching	Diet and physical activity	NR	BMI, Weight	52	Weekly	NR
Looijmans et al.(61)	244	Coaching x usual care	Patients with serious mental illness	<del>9</del> 8	In person and with a web tool	Based on the patients' needs	Motivational interviewing and the stage of change model	BMI, WC	48	Biweekly	15 min
Godino et al.(44)	298	Coaching with call x coaching text's only x control group	overweight and obese adults	₽ð	Telephone-based health coaching	Diet, sedentary behavior, and physical activity	Social cognitive theory	ive theory BMI, 48 weight 48		Daily messages	5 to 10 min (calls)
Sakane et al.(45)	1.59 7	Coaching x control group	Patients with fasting Plasma Glucose (120-125 mg/dL)	₽ð	Telephone-based health coaching	Exercise habits, dietary fiber intake, and restriction of alcohol intake	Motivational BMI, interviewing Weight,		488	Six phone calls per year	15 to 30 min (calls)
Gill. et al.(46)	118	Coaching x control group	Patients with chronic disease	₽ð	In person, smartphone app and with a web tool (site)	Diet, sedentary behavior, and physical activity	S. M.A.R.T. goal setting principles	BMI, Weight, WC	72/24*	In person (months 0, 2, 4, and 6)/ other months by eHealth tools and resources	30-40 min
Coventry et al. (55)	209	Coaching x online coaching	People with nondiabetic hyperglycemia	₽ð	Telephone only vs telephone and online	Diet and exercise	Motivational interviewing	BMI	36	Eight calls	10-40 min
Choi et al. (68)	100	Coaching x standard-of- care	Cardiac patients overweight or obese	₽ð	Coaching delivered by smartphone app	Diet	NR	BMI, Weight	12	Once	one session in person – 60 min

# Table 1. Characteristics of coaching interventions that evaluated the effectiveness of self-reported health coaching for weight loss

Viglione et al. (27)	45	Coaching x usual care	Veterans overweight or obese	ð	Telephone-based health coaching	Diet and physical activity	5As framework	Weight	48	Twelve calls	25 min
Chapman et al.(37)	711	Coaching x usual care	Patients with diabetes	<del>9</del> 8	In person and telephone- based	Management targets as specified within the Chinese diabetes guidelines	Motivational interviewing	BMI, Weight, WC	72	Phase one) Once per week / Phase two) 3 per m / Phase three) 2 per m / Phase four)1 per m	NR
Johnson et al. (29)	30	Coaching in person x coaching online x control group	Obese adults	NR	In person and online (video conference)	E H W Diet and exercise NR		BMI, Weight	12	Once	NR
Bus et al.(38)	92	Coaching in person x coaching online	Obese or overweight adults	\$ð	In person and online (video conference)	Diet and exercise	Motivational interviewing	BMI, Weight	8	Once	NR
Miller et al. (39)	152 2	Telephone- based health coaching x standard-of- care	Individuals with mixed dyslipidemia	₽ð	Telephone-based health coaching	Diet and physical activity	Motivational interviewing	BMI, Weight	24	Three or more calls	30 initial/ 15-20 min
Williams et al. (40)	159	Telephone- based health coaching x control group	Patients with chronic low back pain who were overweight or obese	₽ð	Telephone-based health coaching	Diet and physical activity	Self Determination Theory	BMI, Weight, WC	24	Ten calls	NR
Bollyky et al. (41)	330	Intensive lifestyle coaching x lightweight coaching x no intervention	Patients with diabetes overweight or obese	₽ <i>\$</i>	Telephone-based health coaching	Diet	Diet AADE7 Self-Care Behavior guidelines		12	One onboarding call	ILC - 60 min and daily messages, LWC - 20 min
Chad- Friedman et al. (42)	27	Only one group of coach	Obese or overweight adults	₽ <i>3</i>	Telephone-based health coaching	Diet, exercise, sleep quality and relaxation strategy	Motivational interviewing	BMI, Weight	24	One in person session + 12 calls	20 min
Tanaka et al. (43)	112	Coaching x standard-of- care	Obese or overweight adults	₽ð	Coaching delivered by smartphone app	Diet	Transtheoretical model	Weight, WC	8	Daily	NR

Everett et al. (47)	55	Only one group of coach	Adults with prediabetes	₽ <i>8</i>	Coaching delivered by smartphone app	Diet and physical activity	Behavioral change theory	BMI, Weight, WC	16	Daily	The app provided just-in-time adaptive support in the form of daily push notifications.
Taveras et al. (30)	721	Coaching x standard-of- care	Obese children	₽ <i>8</i>	Telephone-based health coaching and video conference	Diet, exercise and, sleep quality	Motivational interviewing	BMI	48	Twice-weekly text messages and telephone or video contacts every other month	video contacts - 15–20 min
Mao et al. (69)	836	Coaching x matched-pair control	Obese or overweight adults	₽ð	Telephone-based health coaching	Healthy nutrition, physical activity, stress management, and medication adherence	NR	Weight	16	Daily	NR
Djuric et al. (56)	82	Only one group of coach	Obese or overweight adults	₽ð	In person and telephone- based	Sleep, diet, and/or physical activity	Motivational interviewing and autonomous goal setting	BMI, WC	12	Twice	The initial coaching session typically lasted one hour (average 54 minutes, SD 17 min). Follow- up coaching sessions averaged 14 minutes each (SD 6 min).
Lancha, Sforzo and lancha et al. (26)	1	Case report	One obese male	ð	In person	Nutritional coaching was prompting motivation for physical activity practice.	Motivational interviewing, decisional balance, positive psychology, transtheoretical model.	BMI, Weight, WC	12	Once	45 min
Browning et al.(49)	711	Coaching x usual care	Patients with diabetes	₽ð	In person and telephone- based	Management targets as specified within the Chinese diabetes guidelines	Motivational interviewing	BMI, Weight, WC	24	Phase one) Once per week / Phase two) 3 per m / Phase three) 2 per m / Phase four)1 per m	NR
Speyer et al. (59)	428	Coaching x care coordination x standard-of- care	Adults with severe mental illness and overweight	₽ <i>8</i>	In person and telephone- based	Diet, physical activity and -where relevant - smoking cessation.	Transtheoretical model and motivational interviewing	BMI, Weight, WC	48	Once	variable duration, often one hour

Wennehorst et al.(50)	83	Coaching x usual care	People with prediabetes, type 2 diabetes, or were at risk of developing diabetes and/or cardiovascular diseases	₽ <i>8</i>	In person	Diet, exercise, health behavior changes, including social support, coping strategies, and stress management	CHIP hand and workbooks and multimedia contents.	BMI, Weight, WC	8	Twice	150 min
Wayne et al. (52)	131	Coaching delivered by app x coaching in person	Patients with type 2 diabetes.	₽ð	Coaching delivered by ssmartphone app	Diet and exercise	Behavior change techniques	BMI, Weight, WC	24	through the app	App delivered – not specified
Aschbrenner et al. (57)	10	Only one group ff coach	Overweight and obese individuals with serious mental illness	φð	In person	Diet and exercise	Motivational interviewing, behavior change techniques	Weight	24	NR	60 min
Bartels et al. (58)	210	Coaching x fitness club membership	Overweight and obese individuals with serious mental illness	98 9	In person	Diet and physical activity	Behavior change techniques and motivational interviewing	BMI, Weight, WC	48	Once	45-60 min
Sangster et al. (70)	313	Coaching health weight x coaching physical activity	Cardiac patients	₽ð	Telephone-based health coaching	Health weigh x physical activity	NR	BMI, Weight	8 and 6	Four calls (CHW) e two calls (CPA)	13-27 min
Cha et al. (54)	14	Only one group of coach	Young adults with prediabetes	\$3	Coaching delivered by smartphone app	Diet and physical activity	Social cognitive theory.	BMI, Weight	12	Once	NR
Varney et al.(71)	94	Coaching x standard-of- care	Adults with type 2 diabetes	4 <u>3</u>	Telephone-based health coaching	Diet and exercise	NR	BMI, Weight, WC	24	Six (4-9) coaching sessions	20-45 min
Wayne et al. (51)	21	Only one group of coach	Adults with type 2 diabetes	<del>9</del> 8	Coaching delivered by smartphone app	Diet, physical activity, and overall health goals	Behavior change techniques	BMI, Weight, WC	24	through the app	App delivered – not specified
Shahnazari et al.(53)	84	Coaching x control group	Veterans overweight or obese	₽ð	Telephone-based health coaching	Diet	Transtheoretical model	Weight	24	Phase one) one per week/ Phase two one per month	60-min session; final session 15 min
Blackberry et al. (48)	468	Coaching x control group	Patients with diabetes	₽ð	Telephone-based health coaching and in person	Dealing with lifestyle issues, medication adherence and dosing, self monitoring of their	Patient empowerment	Weight, WC	72	Once each 6 w (for 6 months) + 4 sessions (in an interval of 4 months)	NR

						disease					
Hawkes et al. (32)	22	Only one group of coach	Patients with colorectal cancer	₽ <i>3</i>	Telephone-based health coaching	Diet, physical activity, weight management, alcohol and smoking	Behavioral models of health and illness and behaviour change, Acceptance Commitment	BMI, WC	6	Once	60 min
Ball et al. (31)	46	Health initiatives program x youth lifestyle program x control group	Obese adolescents	₽ð	In person	Diet and physical activity	Motivational interviewing and cognitive behavioral therapy (one group)	BMI, Weight, WC	16-20	Sixteen sessions	45-60 min
Rimmer et al. (28)	92	Lower support x higher support x control group	Women with severe obesity and mobility disability	Ŷ	Telephone-based health coaching	Exercise	NR	BMI, Weight	48	Once	5-35 min

Legend: BMI – body mass index; CHIP - German Version of Comprehensive Health Improvement Project ; CHW - Coaching health weight; CPA- coaching physical activity; m –months; min – minutes; NR- not reported; WC – Waist Circumference;  $\mathcal{Q}$  - female;  $\mathcal{J}$ - male;

<sup>1</sup>Outcomes analysed by the review's authors\*; <sup>2</sup> Time – duration of the coach session;

		]	Downgrading Fac	ctors					
Outcome	Risk of Bias	Directness	Consistency	Precision	Publication	Large	Dose-	Residual	GRADE
					Bias	Effects	Response	Confounders	
Primary meta-analysis <sup>1</sup>	$\oplus \oplus \oplus \bigcirc$	000	000	000⊕	⊕000	000	⊕000	000	000
Secondary meta-analysis <sup>2</sup>	$\oplus \oplus \oplus \bigcirc$	000	000	000	000	⊕000	⊕000	000	000
Sensitivity analysis based on high-quality RCTs <sup>3</sup>	$\oplus \oplus \oplus \oplus$	$\oplus \oplus \oplus \oplus$	$\oplus \oplus \oplus \oplus$	$\oplus \oplus \oplus \oplus$	$\oplus \oplus \oplus \oplus$	$\oplus \oplus \oplus \oplus$	$\oplus \oplus \oplus \oplus$	$\oplus \oplus \oplus \oplus$	$\oplus \oplus \oplus \oplus$

Table 1. Assessment of methodological quality of the studies that evaluated the effectiveness of self-reported health coaching for weight loss

Legend:  $\oplus \oplus \oplus \oplus \oplus$  High quality;  $\oplus \oplus \oplus \odot$  Moderate quality;  $\oplus \oplus \odot \odot$  Low quality and  $\oplus \odot \odot \odot$  Very low

<sup>1</sup> Primary meta-analysis was with 16 controlled studies comprising 47 outcomes indicated a trivial effect favouring the inclusion of coaching compared to usual care; <sup>2</sup> secondary meta-analysis was conducted using the pre-post data from coaching interventions only (both controlled and before-after designs). <sup>3</sup> Analysis based on those studied determined to be of high quality.



**Figure 1.** Flow diagram illustrating literature search and selection process of studies assessing self-reported health coaching for weight loss



**Figure 2.** Bayesian forest plots of modelled study effect sizes assessing self-reported health coaching on weight loss outcomes.

Legend: Comparison of health coaching (n = 2501) with usual care (n = 1729)



**Figure 3.** Pooled effect sizes assessing self-reported health coaching on weight loss outcomes.

Legend: Comparison of pre-post data from those allocated to health coaching (n = 3601).